



SAGE PFW

BUSINESS INSIGHTS PROFESSIONAL

■ ACCESS BUSINESS-CRITICAL INFORMATION

Business Insights Professional offers an unsurpassed level of knowledge management that consolidates critical information and enables single-click access to analytical and collaborative tools.

■ IMPROVE RESPONSE TIME

Decision-makers benefit from timely, flexible analysis that provides the business insight required to predict future business trends, capitalize on market opportunities, and minimize risk.

■ BEAT THE COMPETITION

Better, faster, and smarter decisions can provide you with a significant competitive advantage.

■ RELY ON FLEXIBLE, POWERFUL ANALYSIS

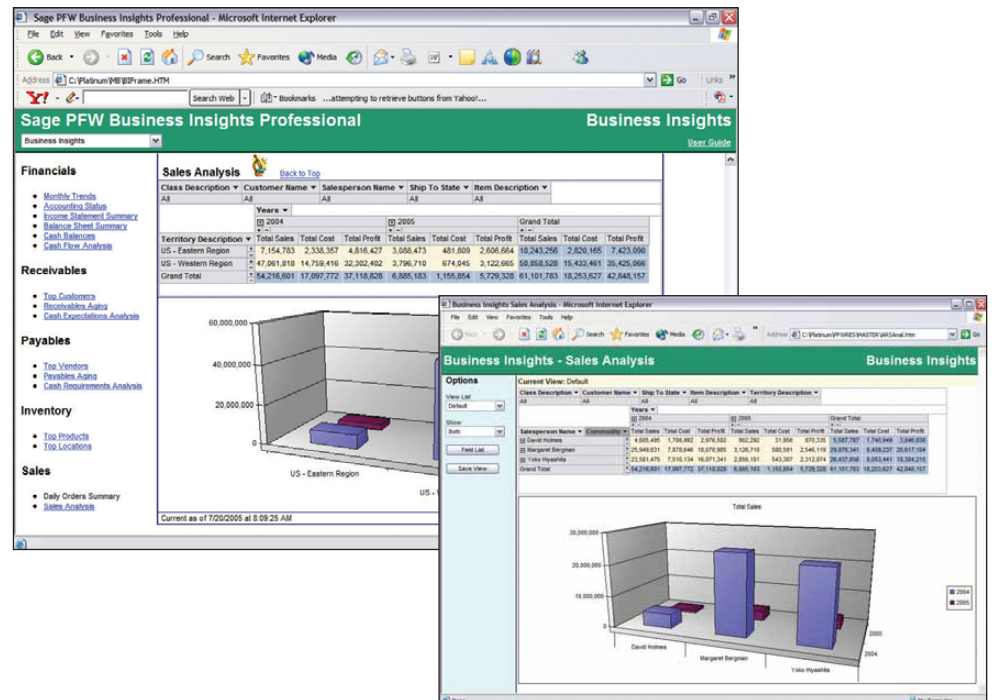
Quickly identify and respond to trends and abnormalities by monitoring select information from your Sage PFW database.

■ EMPLOY MULTI-LINGUAL CAPABILITIES

Global organizations can leverage this powerful business intelligence tool by displaying each company in a specified language.

■ SECURE BUSINESS INTEGRITY

Sage PFW ERP data is secure to ensure your privacy while providing reliable and accurate information.



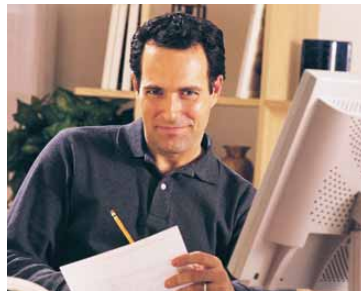
In today's competitive marketplace, successful companies must minimize their risks and make better, faster business decisions than ever before. The ability to quickly access critical business intelligence and analyze it for strategic decision-making can make the difference between thriving and merely surviving.

Business Insights Professional can help you make better business decisions by providing you with insights from your Sage PFW database. Now you can act quickly, decisively, and confidently to maintain your competitive edge.

The Business Insights Professional module provides an unsurpassed level of business intelligence management that consolidates critical information and enables single-click access to analytical and collaborative tools. These analytical tools are intuitive, easy to use, and can be configured to meet your organization's needs. Interactive HTML pages and powerful PivotTables provide further flexibility to explore variables that may be affecting your business, enabling you to react and take action immediately. Business Insights Professional empowers your firm with the insight to seize opportunities and confidently make the critical business decisions that will shape your company's future.

They are your decisions—so make them with insight!

For more information about Sage PFW and reaching a higher level of profitability, please contact your local business partner, or call us toll free at 1-888-473-5135. You may also visit our Web site at: www.sagesoftware.com or send us an e-mail at: sagepfwinfo@sage.com



Sage PFW

Business Insights Professional

"Sage PFW facilitates my job by automating all common functions, and allows me to manage our finances with a minimum of manual intervention."

Cindy Ascanio
Assistant Controller
CGF Industries

FEATURES

Access Business-Critical Information

Information is easily accessible and can be displayed in a variety of graphs and tables. This graphical presentation makes it possible to interpret large amounts of data and quickly identify business patterns and exceptions. Interactive HTML pages further enhance your ability to quickly analyze how variables will impact your business. Using powerful PivotTables and exceptional data filter capabilities, you can immediately update graphs and tables to actually see the impact as you analyze "what if" scenarios. With a single click, you can further analyze details and obtain the insight you need to make business decisions with confidence. Based on flexible, sophisticated analysis, you can avoid costly mistakes and improve your bottom line.

Improve Response Time

How many hours do you spend finding, organizing, and assembling data into a useful format? Business Insights Professional organizes and charts your information based on key performance indicators, so you can instantly ascertain the state of your business and respond to issues using a format that is easy to read and understand. With this business intelligence tool, you can move from being reactive to proactive—improving response time as well as customer satisfaction.

Beat the Competition

Your organization can benefit from timely and efficient analysis that provides the required business insight to predict future business trends, capitalize on market opportunities and minimize risk. What's more, improved efficiency can enable you to beat the competition to market!

Rely on Flexible, Powerful Analysis

Key performance indicators provide your decision makers with the business intelligence tools to analyze and monitor the critical areas of your business. These performance indicators include:

- **Financials**
 - Monthly Trends
 - Accounting Status
 - Income Statement Summary
 - Balance Sheet Summary
 - Cash Balances
 - Cash Flow Analysis
- **Receivables**
 - Top Customers
 - Receivables Aging
 - Cash Expectations Analysis
- **Payables**
 - Top Vendors
 - Payables Aging
 - Cash Requirements Analysis
- **Sales**
 - Daily Orders Summary
 - Sales Analysis
- **Inventory**
 - Top Products
 - Top Locations

Knowledge is power! The flexible options and visual formats available in Business Insights Professional will keep you "in the know" regarding the key areas of your business. For organizations with several companies, the accounting status can monitor the progress of each company during period-end and year-end processing. Early detection of issues will enable you to be more proactive and ensure financial information is timely. In addition, analysis of product sales can be critical for identifying trends that impact your purchasing and carrying costs, so you can improve your cash flow and your overall bottom line.

Tracking discounts can also be a great cost-saving measure. The Cash Requirements Analysis performance indicator makes watching discounts easy! Flexible options and powerful PivotTables allow you to hone in on pertinent information based on your check run cycle, branch locations, responsibility keys and more. You decide what information is the most critical to improve productivity and efficiency by identifying high-dollar transactions that require special processing, ensuring you can take advantage of high-dollar discounts.

Employ Multi-Lingual Capabilities

Business Insights Professional is translatable, and supports global organizations that need to display data in other languages. Each company can be displayed in any language that is defined in Sage PFW.

Secure Business Integrity

Security access to each key performance indicator is controlled through Sage PFW security, so you can rest assured knowing your data remains protected and private.

