



SAGE PFW

INVENTORY

■ CUSTOMIZATION

Sage PFW ERP is easily customized, not only within Inventory, but also throughout the solution to fit the widely varying needs of today's businesses.

■ ACCESS BUSINESS CRITICAL INFORMATION

Empower your staff with vital information when they need it! Universal Notes and Attachments put critical information at your fingertips, improving customer satisfaction and increasing productivity.

■ STREAMLINED INTEGRATION

Seamless integration with other Sage PFW modules eliminates redundant data entry, and automates your workflow creating a fully integrated solution.

■ LEVERAGE PRICING PROMOTIONS

Effectively analyze your inventory for stock levels and product trends to plan special pricing promotions maximizing your returns.

■ POWERFUL INVENTORY PROCESSING

Take control of inventory management with Sage PFW. Improve customer satisfaction by delivering more products on-time and maximize profitability by optimizing your stock levels.

■ AUTOMATIC PURCHASING

Eliminate costly manual errors and stay on top of your inventory levels by automating your purchasing process.

■ INSIGHTFUL REPORTS

Sage PFW transforms your data into the insights you need to more effectively manage your business.

The screenshot shows the 'Item Master' window in Sage PFW. The window title is 'Item Master' and it has a menu bar with 'File', 'Edit', 'View', 'Window', and 'Help'. Below the menu bar is a toolbar with various icons. The main area is divided into three tabs: '1. Item Master', '2. Stocking Information', and '3. Serial/Lot'. The 'Item Master' tab is active. The form contains the following fields:

Item Key	ATLA-4099-M-STE-M
Description 1	Atlantic Pro Iron Set 3-PW, Men, steel
Description 2	Right handed, std
Manufacturer Part Number	
Web Item	<input type="checkbox"/>
Item Type	F [Finished Goods]
Cost Method	FIFO
Oversold Cost Method	Weighted Average
Product Key	Equip [Equipment]
Commodity Key	Clubs [Golf Clubs]
ABC Key	A [90 Day Cycle Count]
ECCN Code	
Physical Count Days	90
Manufacturer Code	ATLA
Alternate Item Key	

The bottom right corner of the window displays 'Demo Golf, Inc.'.

Sage PFW ERP Inventory is designed with maximum flexibility to meet the varied needs of today's inventory managers. Accurate and efficient inventory management is essential for smooth and profitable business operations. Inventory streamlines processes and puts you in control with easy access to detailed inventory records and customized keys so you can analyze data any way you want. You'll be able to quickly identify which merchandise to market and stock, or discontinue. Your sales personnel will have the ability to respond immediately and accurately during customer inquiries concerning what items are currently in stock and their price points. Designed with extensive customization abilities, Inventory is easily tailored to your specifications for maximum functionality and efficiency. Most importantly, Inventory will empower you to analyze trends for those big picture insights that help you to boost your bottom line and plan more effectively for your company's future.

From developing innovative products that anticipate our customers' changing needs to providing award-winning customer support, we are dedicated to surpassing expectations in all aspects of our business. Rest assured our software is supported by a nationwide network of specialists who are your resource for implementation, training, service and support. For more information about Sage PFW and reaching a higher level of performance and profitability, please contact your local business partners, or call us directly toll free at 1-888-473-5135. You may also visit our Web site at: www.sagesoftware.com or e-mail us at: sagepfwinfo@sage.com



Sage PFW

Inventory

"The beauty of Sage PFW is that we created an end-to-end system that integrates perfectly with the shop floor. Now all of our operations are linked through Sage PFW including wood inventory, work in progress and finished goods."

David Laforce
Vice President
Newport Furniture Parts

FEATURES

Customization

The Inventory module can be easily customized to your business processes for maximum functionality and efficiency, ensuring consistent system use and reducing training requirements. Unique customization templates enable you to remove, rename, require or prevent entry, and set minimum/maximum numeric ranges for any entry field. Additionally, you can hide screen tabs that are not required in your business and even create your own field level help. These are just a few of the possibilities that will set productivity soaring throughout your organization.

Access Business Critical Information

Effectively up sell and cross sell inventory, increasing both the value and volume of sales by linking relevant sales information, product specifications, and visual images to each item for quick and easy access by your salespeople. Use pop-up notes to alert employees on discontinued, obsolete, and de-activated inventory items. Universal Notes and Attachments functionality provides your sales staff insight into your inventory and much more. Since this functionality is available throughout Sage PFW, the possibilities are virtually unlimited.

Streamlined Integration

As a fully integrated solution, Inventory provides Accounts Receivable, Accounts Payable, Purchase Order, Sales Order, and Project Cost users with a complete view of inventory item status including, on-hand, committed to sales and committed to production quantities. You can tie your inventory items to preferred vendors, sales tax keys and general ledger accounts. With the addition of our Sage PFW Project Costing module, you can even track project costs at the line item level on all transactions.

Leverage Pricing Promotions

Pricing promotions allow you to effectively market the products you want to move through inventory to maximize your profitability. Sage PFW reporting gives you the insight you need to determine what products you should promote. Additionally, integration with the Accounts Receivable module offers powerful pricing functionality that will allow you to offer volume discounts, price specials and commission incentives, discounts for specific inventory items, locations, and customers, as well as for selected date ranges. Additionally, percent or dollar volume discounts can be setup for selected customers and customer classifications, items, and inventory classifications.

Powerful Inventory Processing

Organize inventory records quickly and easily using the versatile alpha/numeric item key and reportable item class, product, commodity, and manufacturer information fields. Sage PFW provides unlimited warehouse locations and tracks pricing, cost, stock, and order information for each item and location. You can automatically monitor inventory status for each item and location, such as available for sale, not in stock, overstocked, oversold, on hand, on order, committed to sale/production, and transferred to or from locations. Powerful processing features include immediate data validation using visual red-flag alerts, unlimited transactions, serial/lot tracking, access to historical data, and an easy to use physical count process that supports cycle counting. Designed with the flexibility to meet the needs of today's diverse business environments, Inventory supports LIFO, FIFO, Weighted Average and Standard cost as specified on an item-by-item basis. Transactions are recorded and processed at the individual level, making costing more clear. Processing transactions automatically updates costing and inventory quantities for accurate costing and stock levels.

Automatic Purchasing

Streamline your purchasing process by automatically creating purchase orders to replenish your stock levels. This robust feature calculates replenishment quantities based on your specifications, including inventory availability, min/max stock, reorder points, and more. Recommended purchase orders will be generated in Sage PFW's Purchase Order module and can be reviewed and edited prior to release.

Insightful Reporting

You can easily monitor the activity, status, valuation and month-to-month sales history of any inventory item including carrying costs past demand and seasonal fluctuations. Extensive reporting capabilities provide the insights you need to optimize stock levels and avoid over and under stocking dilemmas. Profit analysis of each item using any costing method and a month-by-month comparison of past pricing and sales, equips you with the big picture insights of which items to carry and which to discontinue.