



SAGE PFW

PREMIER BUDGETING

■ STREAMLINED INTEGRATION

Eliminate redundant data entry and automate your workflow process with seamless integration to Sage PFW ERP Standard and Premier Ledger.

■ POWERFUL CAPABILITIES

Premier Budgeting provides the functionality you need to take advantage of the opportunities that are essential to your organization. Decision makers will benefit from accurate budgets that support both simple and complex calculation methods, as well as multiple budget types.

■ EASE OF USE

Capitalize on an easy-to-use budgeting system that is flexible, comprehensive, and sophisticated. Premier Budgeting software puts you in control so that you can satisfy your unique business requirements today and easily adapt to future changes.

■ MULTIPLE BUDGET MANAGEMENT

Comprehensive budget management enables easy consolidation of budget plans and spreadsheets with dissimilar formats, empowering you to create viable enterprise-wide budgets.

■ INSIGHTFUL ANALYSIS

Advanced financial analysis capabilities will transform your data into strategic, decision-making insights that will help you more effectively manage your organization's budget.

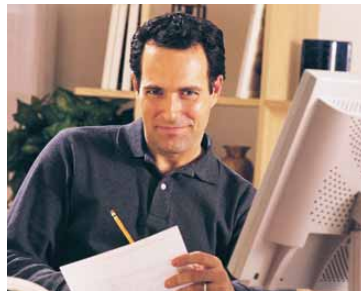
■ SECURE BUSINESS INTEGRITY

Fast, dependable, and most importantly, secure budget management that ensures your privacy while providing reliable and accurate information, Premier Budgeting software was designed to meet the needs of your business.

PFW - Premier Budgeting - [Plan Sheet Maintenance - Analysis.IncStmt.]											
File Edit Rows Columns Sheet Management Budget Allocation System Setup Window Help											
Main Plan Sheet											
Cell Formula:											
	Description	Mar-1998 Actual (H)	% Sales (I)	Mar-1998 Actual YTD (J)	% Sales (K)	Mar-1997 Actual (L)	% Sales (M)	Mar-1997 Actual YTD (N)	% Sales (O)	Mar-1998 Budget YTD (P)	% Sales (Q)
1	Operating Margins										
2	Sales	5,273,485	100.00	14,259,627	100.00	5,759,630	100.00	15,530,788	100.00		0
3	Cost of Sales	2,701,468	51.23	7,307,500	51.25	2,951,589	51.25	7,961,512	51.26		0
4	Gross Product Margin	2,572,017	48.77	6,952,127	48.75	2,808,041	48.75	7,569,276	48.74		0
5	Direct Costs										
6	Sales Commissions	249,702	4.74	680,873	4.77	275,022	4.77	747,079	4.81		0
7	Advertising and Promotion	149,821	2.84	408,524	2.86	165,013	2.86	448,247	2.89		0
8	Bad Debts	24,970	0.47	68,087	0.48	27,502	0.48	74,708	0.48		0
9	Total Direct Costs	424,493	8.05	1,157,484	8.12	467,537	8.12	1,270,034	8.18		0
10	Product Margins	2,147,524	40.72	5,794,643	40.64	2,340,504	40.64	6,299,242	40.56		0
11	Indirect Costs										
12	Departmental Costs	1,599,271	30.33	4,517,656	31.68	1,599,271	27.77	4,517,656	29.09		0
13	Operating	677,522	12.85	1,995,271	13.99	681,320	11.83	2,005,202	12.91		0
14	Administrative	63,739	1.21	142,430	1.00	63,739	1.11	142,430	0.92		0
15	Total Indirect Costs	2,340,532	44.38	6,655,357	46.67	2,344,330	40.70	6,665,288	42.92		0
16	Operating Profit	-193,008	-3.66	-860,714	-6.04	-3,826	-0.07	-366,046	-2.36		0
17	Other Income (Expense)	-117,500	-2.23	-352,500	-2.47	-117,500	-2.04	-352,500	-2.27		0
18	Net Income before Taxes	-310,508	-5.89	-1,213,214	-3.56	-121,326	-2.11	-718,546	-4.63		0
19	Income Taxes							0	0.00		
20	Net Income	-310,508	-5.89	-1,213,214	-3.56	-121,326	-2.11	-718,546	-4.63		0

While few can dispute that budgeting is one of the most essential accounting functions, many perform it with weak off-line spreadsheets, or with nothing at all. Budgeting has been neglected largely due to its complexity and time-intensive nature. The Sage PFW Premier Budgeting module changes all that with streamlined capabilities and advanced features that provide the foundation for more insightful business planning. Creating a credible, well-accepted, and company-wide budget is suddenly possible with Premier Budgeting. It's never been easier to turn raw data into critical business intelligence to help you set and achieve viable company objectives. Whether your organization does top-down, zero-based, activity-based, or rolling quarterly budgeting, Premier Budgeting can improve efficiency, accuracy and timeliness of your collaborative budgets while freeing valuable time and resources.

From developing innovative products that anticipate our customers' changing needs to providing award-winning customer support, we are dedicated to surpassing expectations in all aspects of our business. Rest assured, our software is supported by a nationwide network of specialists who are your resource for implementation, training, service, and support. For more information about Sage PFW and to reach a higher level of performance and profitability, please contact your local business partner, or call us toll free at 888-473-5135. Or contact us by e-mail at sagepfwinfo@sage.com. You may also visit our Web site at: www.sagesoftware.com



Sage PFW

Premier Budgeting

"Sage PFW facilitates my job by automating all common functions, and allows me to manage our finances with a minimum of manual intervention."

Cindy Ascanio
Assistant Controller
CGF Industries

FEATURES

Streamlined Integration

Easily created from scratch or imported from commercial spreadsheets, Premier Budgeting integrated plan sheets simplify budget management. The plan sheet columns are mapped to Sage PFW General Ledger fiscal periods. Budget balances can be automatically updated upon demand. General ledger account numbers can also be automatically inserted into plan sheets—saving you valuable time and improving accuracy. Premier Budgeting works synergistically with Sage PFW Standard or Premier Ledger for maximum efficiency and big picture insights.

Powerful Capabilities

Save time and improve your final budget quality while making more realistic and accurate plans that will assist your organization in meeting its goals. Versatile formulas empower you to construct virtually any simple or complex budget calculation. All standard spreadsheet conventions are supported with more than 40 built-in spreadsheet functions. You can build rolling budgets or create multiple-year budgets simultaneously. You can perform calculations on a period-by-period basis, either calculated annually or spread back to individual periods. Easily preview calculation results at any time and use special calculations to analyze "what if" scenarios. You can incorporate combinations of databases within single formulas and reproduce a unit-based or flex budget. For more insights into the numbers, instantly recast budgets as many times as you like and utilize the many sophisticated spreadsheet functions. These powerful capabilities take the guesswork out of your decision making—ensuring confident business decisions.

Ease of Use

Quickly and easily create, organize, and maintain sophisticated budgets using the look, feel, and functionality of familiar spreadsheet technology. You can take advantage of flexible formatting features, such as specialized fonts, borders, background colors, cell locking, and borders to create a detailed budget that is accurate, appealing, and easy to comprehend. Use powerful import/export capabilities to pull data directly from Excel, and even link Excel spreadsheets directly to your plan. Additionally, you can add or remove sheets, rows, and columns—while maintaining data integrity. These features add up to a powerful module that is designed to meet the most demanding budgeting needs for a variety of businesses.

Multiple Budget Management

Premier Budgeting links consolidated and streamlined project budgets with other budget components in dissimilar formats for comprehensive budget management. You can link individual rows in the budget plans to various commercial spreadsheets for supporting background material, plus link plan sheets to each other for further consolidation. Premier Budgeting helps you stay in control of multiple budgets with its extensive top-down management and multiple version capabilities.

Insightful Analysis

Versatile plan sheets help you prepare reports and perform advanced financial analysis, including cash flow forecasting and ratio review. Compare real-time budget vs. actual results and link commercial spreadsheets to budget plans. Create a pro-forma financial statement that retrieves the actual results from Standard Ledger for the closed periods and projects unclosed periods to arrive at an annualized forecast. Rolling quarter forecasts are also just a keystroke away. Premier Budgeting places all budget information right at your fingertips and provides you with the insight you need to improve your bottom line.

Secure Business Integrity

Safeguard your data, ensuring that sensitive information is accessible only to those who are authorized. Flexible security options empower you to establish security for any user role, making it easy to add new users and assign them to the appropriate security level. Security access can be granted at the plan level, sheet level, or even down to each individual cell. Additionally, formulas will provide restricted access to the General Ledger and other sensitive data. You can feel safe knowing that your data remains protected and private.